



SUPPLY CHAIN
SOLUTIONS.
ALL IN ONE PLACE.

THE LINE STARTS HERE.

Georgia World Congress Center
Atlanta, Georgia
April 4-7, 2016

MODEXSHOW.COM

**THE GREATEST SUPPLY
CHAIN SHOW ON EARTH**



MODEX 2016
powered by 



ADVANCE TO THE HEAD OF THE LINE AT MODEX 2016.

In today's hyper-competitive marketplace, you've got to seize every opportunity. MODEX 2016, powered by MHI, is where opportunity lives. At MODEX, you'll find the solutions you need to solve tough manufacturing and supply chain challenges, identify best practices, and gain a competitive edge.

At MODEX 2016, the world's leading solution providers will be there to showcase the supply chain and manufacturing industry's latest equipment and systems. You'll have the chance to meet them, see their products in action and determine which of their solutions fit your future supply chain.

There's a reason we call MODEX "the Greatest Supply Chain Show on Earth." With more than 850 exhibits, more than 100 educational sessions, countless networking opportunities and powerful keynote talks, MODEX 2016 is the place to be to elevate and grow your business. You just need to be there to take advantage of everything MODEX 2016 has to offer:

- **Access** to the latest efficiency-enhancing products, systems and solutions from 850 world-class suppliers – in person, in action
- **Exposure** to important industry trends and innovations delivered at keynote talks and during educational sessions
- **Face-to-Face Contact** with industry peers and solution providers from the U.S. and more than 110 countries

The industry's brightest minds will gather to network and share their perspectives on the ever-evolving state of the supply chain – where it's headed, new ideas, innovation and more.

**Move your business forward
at MODEX 2016.**

Learn more and register for free
MODEXSHOW.COM

**MODEX 2016 is where
THE FUTURE OF THE SUPPLY
CHAIN TAKES SHAPE.**

Cutting-edge innovations.
Innovative equipment & technology solutions.
Insightful keynotes & educational seminars.

Want to see the shape of what's to come?

**THE LINE STARTS HERE
FOR THE GREATEST SUPPLY CHAIN
SHOW ON EARTH.**

Providers and Products.
Speakers and Solutions.
Insights and Interaction.

Come See WHAT'S POSSIBLE FOR YOUR SUPPLY CHAIN.

**There's no substitute for experiencing
MODEX 2016 in person.**

**Having the chance to shake hands with
suppliers, exchange ideas with peers and
see the solutions that could help shape your
business' future adds up to a very powerful
and worthwhile experience.**

Here's just a sampling of what you'll see at MODEX 2016.

MATERIAL HANDLING EQUIPMENT & SYSTEMS:

Automated Storage and Retrieval Systems, Automatic Guided Vehicle Systems, Alternative Fuel Systems, Casters/Wheels/Tires, Hydraulic and Electrical Components and Controls, Robots, Personnel/Burden Carriers, Racks, Forklifts, Batteries, Flexible Manufacturing Systems, Unit Handling Systems, Conveyors and Sortation Equipment, Ergonomic and Safety Equipment, Scissor Lifts, Order Picking, Carousels, Modular Drawer Storage, Sustainable Facility Solutions, Tool Handling, Shelving and Workstations.

PACKAGING, CONTAINERS & SHIPPING EQUIPMENT:

Box and Carton Makers, Packaging Machinery, Wrapping, Inspection of Products by Weight or Scanning, Pallets, Wire Baskets, Plastic and Metal Containers & Palletizing Equipment.

INVENTORY MANAGEMENT & CONTROLLING TECHNOLOGIES:

Computers, Controllers, Software Programs, Systems Integrators, Manufacturing Execution Systems, Warehouse Management Systems, Supply Chain and Logistics Execution Systems, Wireless and Remote Control Systems, Order Management Systems, Enterprise Resource Planning and Transportation Management Systems.

DOCK AND WAREHOUSE EQUIPMENT & SUPPLIES:

Dock Levelers, Dock Pads, Doors, Forklift Trucks, Racks, Flooring, Handling Systems, Forklift Attachments, Conveyors, Hoists, Cranes, Monorails, Below/Hook Lifting Devices. Consultants and Distribution System Planners: Simulators, Modelers, System Designers, Distribution Consultants, Reverse Logistics and Third Party Logistics.

AUTOMATIC IDENTIFICATION EQUIPMENT & SYSTEMS:

Bar Code Printers and Scanners, Vision Systems, Voice Recognition Systems, Radio Frequency Identification (RFID) Systems and Systems Integrators.

SUPPLY CHAIN MANAGEMENT:

Alternative Fuel Systems, Parcel Management and Distribution, Reverse Logistics, Third Party Logistics, Sustainable Facility Equipment, Supply Chain and Logistics Execution Systems, Enterprise Resource Planning and Transportation Management Systems and Inventory Security Services.

DISCOVER THE POWER OF INNOVATIVE THINKING.

At MODEX 2016, you'll have the chance to hear what some of the sharpest minds in the business world think about the current state of our industry, and where it's headed.

In addition to our keynote speakers, MODEX 2016 offers more than 100 educational sessions and a spectrum of manufacturing and supply chain topics, trends and technologies.

MODEX 2016 will feature a Supply Chain Education Summit that includes a variety of collocated educational events presented by leading associations and universities.

Overall, MODEX 2016 offers you countless opportunities to learn something new, make new contacts and expand your manufacturing and supply chain knowledge base.



ONE BADGE, TWO SHOWS SUPPLY CHAIN & TRANSPORTATION USA COLLOCATED WITH MODEX 2016!

Your registration to MODEX 2016 includes access to the collocated Supply Chain & Transportation USA Exhibition & Conference (SCT) exhibits and conference sessions. You will see a full range of exhibits dedicated for transportation, logistics, industrial real estate and the future supply chain and experience the latest advances and integrated solutions for transporting your freight and your supply chain.



CONNECT WITH YOUR PEERS.

There is no substitute to meeting your peers and vendors face-to-face. At MODEX 2016, you can exchange ideas with attendees from across the US and more than 110 countries:

- C- and VP-level executives
- Manufacturing and production managers
- Industrial, plant, and manufacturing engineers
- IT, logistics, and supply chain directors
- Distribution center and warehousing managers

Utilize the interactive networking lounge located on the MODEX 2016 show floor, it will feature free Wi-Fi and attractions to guide you through your MODEX experience.



MHI INDUSTRY NIGHT CELEBRATION WITH THE BLUES BROTHERS

**Wednesday, April 6
4:30-7:00 PM**

Join us for a live show with music, food, drinks and entertainment by The Official Blues Brothers Revue. Tickets are just \$50, which will include beer, wine and heavy hors d'oeuvres. A portion of ticket sales will be donated to the Material Handling Education Foundation, Inc. (MHEFI).

Dan Aykroyd, Judy Belushi and Musical Director Paul Shaffer present The Official Blues Brothers Revue. This live concert show combines the comedy and hits from the original movie and pays homage to Chicago's rich history of blues, gospel, and soul music. Hear all of The Blues Brothers classics such as "Soul Man," "Rubber Biscuit," "Sweet Home Chicago," "Rawhide" and "Gimme Some Lovin'."

Jake, Elwood and the band hit the right balance of humor, music and mayhem. Upbeat and uplifting, The Official Blues Brothers Revue is fun for all.

Visit MODEXshow.com/IndustryNight to learn more.

MODEX 2016 KEYNOTES

MODEX 2016 gives you access to the insights, ideas and experiences of some of the thought leaders in our industry. Don't miss the chance to take what you hear and apply it to your own business.

Note: MODEX Keynotes are FREE to all attendees.

MONDAY, APRIL 4 8:45 AM – 9:45 AM

HOW TO CREATE A CULTURE OF INNOVATION WITHIN YOUR COMPANY

PETER DIAMANDIS

Chairman and CEO
X PRIZE Foundation

Based on the success of the Ansari X PRIZE and the recent launch of the \$30M Google Lunar X PRIZE, Diamandis discusses how to incentivize innovative thinking. He explains how rigid, risk-averse thinking causes the demise of companies, and how the growth of key technologies is enabling the private sector to do what only government could before. Diamandis' "evolve or die" message inspires audiences to drive breakthroughs focused on clear, measurable results.



TUESDAY, APRIL 5 8:45 AM – 9:45 AM

THE CONNECTED SUPPLY CHAIN

JACK ALLEN

Senior Director, Logistics & Manufacturing
Solutions, Supply Chain Operations
Cisco

Next generation supply chains will connect factories, warehouses, DCs, logistics partners, suppliers and design partners into one integrated system. In this keynote, Cisco's Jack Allen will share his insights on the maturity curve companies follow as they connect nodes across their supply chains. He will also examine the role of IT in achieving optimal energy efficiency, and the impact disruptive technologies have on supply chain strategy.



WEDNESDAY, APRIL 6 8:45 AM – 9:45 AM

PREVIEW OF MHI 2016 ANNUAL INDUSTRY REPORT

GEORGE W. PREST

CEO
MHI

SCOTT SOPHER

Principal
Deloitte Consulting LLP

Be the first to have access to our new report on the supply chain realities, and eight technologies that are transforming supply chains. Scott Sopher, the principal with Deloitte Consulting LLP's Supply Chain practice will join George W. Prest, CEO of MHI in presenting the findings and moderating a panel of manufacturing and supply chain leaders on the report's findings.



WEDNESDAY, APRIL 6 1:00 PM – 2:00 PM

LESSONS FROM A DRAGON

KEVIN O'LEARY

Entrepreneur, Investor
Shark Tank's Mr. Wonderful

During this keynote, Kevin O'Leary, one of North America's most successful entrepreneurs, reveals the secrets that made him rich and shares his personal advice. O'Leary will take you on a behind-the-scenes look at his two hit shows, *Dragons' Den* & *Shark Tank*. O'Leary will share entertaining and insightful outtakes from his TV shows and provide a current economic overview and how it relates to the manufacturing and supply chain industry. He will also share his insights into how the industry is performing, where the innovation is coming from, how to grow your business and more.



More Collaboration. MORE SUCCESS.

MODEX SUPPLY CHAIN EDUCATION SUMMIT



MODEX is the leading venue to bring together the many voices of the supply chain.

Universities, associations and other related organizations will come together at MODEX to advance supply chain education and collaboration.

The MODEX 2016 Supply Chain Education Summit features more than 30 organizations and includes tabletop exhibits, three days of educational seminars, Atlanta-area facility tours, and Student Days.

MODEX 2016 Supply Chain Education Summit Seminars – Free to all MODEX attendees.

MONDAY, APRIL 4



10:45 AM – 11:30 AM
Reusable Packaging Industry Trends
REUSABLE PACKAGING ASSOCIATION



11:00 AM – 12:00 PM
Metrics That Matter
GEORGIA COLLEGE



How to use the CPT Production Certification to Build the Workforce Pipeline
MANUFACTURING SKILL STANDARDS COUNCIL



Global Trends: Value Chain, Sustainability, and Social Responsibility
SUPPLY AND VALUE CHAIN CENTER, QUINLAN SCHOOL OF BUSINESS, LOYOLA UNIVERSITY OF CHICAGO



11:45 AM – 12:30 PM
Best Practices for Reusable Packaging
REUSABLE PACKAGING ASSOCIATION



1:00 PM – 2:00 PM
Telling the Story of the Supply Chain: Measuring Economic Impact
SUPPLY CHAIN RESOURCE COOPERATIVE AT NORTH CAROLINA STATE UNIVERSITY MATERIAL HANDLING & LOGISTICS U.S. ROADMAP

MONDAY, APRIL 4 CONTINUED



1:00 PM – 2:00 PM
Developing Sustainable Education Ecosystems Utilizing Industry Partnerships and Research
NATIONAL CENTER FOR SUPPLY CHAIN TECHNOLOGY EDUCATION



2:00 PM – 3:00 PM
Automatic Identification: Through the Looking Glass to 2025
UNIVERSITY OF MEMPHIS



Supply Chain Management: Beyond the Horizon – MSU research highlights
MICHIGAN STATE UNIVERSITY



3:00 PM – 4:00 PM
The Supply Chain Management Talent Search – Mutually Beneficial Company & University
WESTERN ILLINOIS UNIVERSITY



Engagement and Impact in Supply Chain Education
CRANFIELD SCHOOL OF MANAGEMENT, CRANFIELD UNIVERSITY



4:00 PM – 5:00 PM
Plug & Play Technologies in Material Handling
KARLSRUHE INSTITUTE OF TECHNOLOGY



Preparing Today's Students for Supply Chains of Tomorrow
COLLEGE-INDUSTRY COUNCIL ON MATERIAL HANDLING EDUCATION

TUESDAY, APRIL 5



10:00 AM – 11:00 AM
Certificate Training for New Entrants and Rising Stars
NORTH CAROLINA CENTER FOR GLOBAL LOGISTICS



Horizontal Collaboration Across the Automotive and 3PL Supply Chains
MIT SCALE – ZARAGOZA MATERIAL HANDLING & LOGISTICS U.S. ROADMAP



10:45 AM – 11:30 AM
Framing the Issue and Opportunity for Asset Management
REUSABLE PACKAGING ASSOCIATION



11:00 AM – 12:00 PM
Innovations in Last Mile Delivery
GEORGIA TECH SUPPLY CHAIN & LOGISTICS

TUESDAY, APRIL 5 CONTINUED



11:00 AM – 12:00 PM
*Emerging Issues
in Logistics and Distribution*
CENTER FOR EXCELLENCE
IN LOGISTICS AND DISTRIBUTION



12:00 PM – 1:00 PM
The Physical Internet Vision
PHYSICAL INTERNET CENTER AT GEORGIA TECH



1:00 PM – 2:00 PM
*Advance Your Career with
the Latest in Supply Chain Certifications*
APICS



2:00 PM – 3:00 PM
*Supply Chain City – An Exploration
of Atlanta's Complete Ecosystem*
METRO ATLANTA CHAMBER



2:00 PM – 4:30 PM
Connections Conference
MATERIAL HANDLING EQUIPMENT
DISTRIBUTORS ASSOCIATION



3:00 PM – 4:00 PM
*Next Generation Logistics Dos and Don'ts for
International Companies Establishing in the U.S.*
METRO ATLANTA CHAMBER

WEDNESDAY, APRIL 6



10:00 AM – 11:00 AM
How Much Can My Pallet Carry?
CENTER FOR PACKAGING AND
UNIT LOAD DESIGN AT VIRGINIA TECH



11:00 AM – 12:00 PM
Supply Chain Collaboration in Action
MHI SOLUTIONS GROUPS



11:00 AM – 12:00 PM
Next Generation Logistics Challenges
GEORGIA TECH
SUPPLY CHAIN & LOGISTICS INSTITUTE



12:00 PM – 1:00 PM
*Humanitarian Supply Chains –
Case Studies and a Call to Action*
AMERICAN LOGISTICS AID NETWORK



1:00 PM – 5:00 PM
*Supply Chain Collaboration
between North America and Europe*
ALLIANCE FOR LOGISTICS INNOVATION
THROUGH COLLABORATION IN EUROPE

LEARN MORE AT MODEXSHOW.COM

ATLANTA AREA FACILITY TOURS

Facility tours will include four leading manufacturing and distribution centers in the Atlanta area.

Tuesday, April 5
TOTO Distribution Center

Wednesday, April 6
*KIA Motors Assembly Plant
PartnerTech/Scanfil Contract Manufacturing Facility*

Thursday, April 7
Hartsfield-Jackson Air Cargo Facility

Tours will be conducted Tuesday, Wednesday and Thursday mornings. Departure from the Georgia World Congress Center will be at 7 a.m. with a return by 11 am. Seating is limited on a first-come, first-served basis. *To register, visit MODEXShow.com/tours.*

Summit Sponsors:

Alliance for Logistics Innovation through Collaboration in Europe
American Logistics Aid Network
APICS
Center for Excellence in Logistics and Distribution
Center for Packaging and Unit Load Design at Virginia Tech
College-Industry Council on Material Handling Education
Cranfield University
Georgia College
Georgia Tech Supply Chain & Logistics Institute
Loyola University of Chicago
Karlsruhe Institute of Technology
MHI's Young Professionals Network
MHI's Career & Technical Education program
MIT SCALE – Zaragoza
Manufacturing Skill Standards Council
Material Handling Education Foundation, Inc.
Material Handling Equipment Distributors Association
Material Handling & Logistics U.S. Roadmap
Metro Atlanta Chamber
Michigan State University
National Center for Supply Chain Technology Education
North Carolina Center for Global Logistics
North Carolina State University
Physical Internet Center at Georgia Tech
Reusable Packaging Association
Supply Chain Talent Academic Initiative
University of Memphis
University of Tennessee
Western Illinois University

Next-Generation Supply Chain Challenges Will Be Met By A NEW GENERATION.

NEW GENERATION SUPPLY CHAIN WORKFORCE



This MODEX Supply Chain Summit track explores many issues facing a new generation supply chain workers. The U.S. Roadmap for Material Handling & Logistics predicts that there will be 1.4 million new jobs created in our field over the next three years.

To fill those jobs, the supply chain industry must find ways to attract demographics that, historically, haven't comprised a significant part of its workforce. Join your peers and they delve into issues impacting these workforce dynamics during this special MODEX Supply Chain Education Summit track, free to all MODEX attendees.

Tuesday, April 5

10:00 AM – 11:15 AM

It's Not Just for the Guys Anymore: Women in the Supply Chain Industry Panel

More and more women are entering the supply chain field but still only represent approximately 10% of supply chain leadership. This panel will delve into the challenges that come with being a female supply chain industry professional. Panelists will give their perspective on being a woman in the supply chain industry, how to support the new generation of women and how they excelled in a typically male-dominated field.

11:30 AM – 12:45 PM

Seth Mattison – The Future of Work Today: Insights from the New World of Work

We are entering the greatest period of business transformation the world has ever known. The rigid models we've come to count upon for centuries are no longer reliable and, in many instances, no longer considered relevant. The constant state of disruption we are experiencing mandates a bold new approach to leadership. Seth Mattison is an internationally renowned expert on workforce trends and generational dynamics, and Founder and Chief Movement Officer of FutureSight Labs.

2:00 PM – 3:15 PM

The Changing Faces in Workforce: Diversity in the Supply Chain Panel

The faces in the supply chain industry are changing. As with all industries, the supply chain workforce is becoming more diverse. This panel will examine the challenges, dynamics and trends in today's increasingly diverse supply chain industry as well as discuss how to promote diversity and inclusion in the workplace.

3:30 PM – 4:45 PM

Valerie Alexander – How Women Can Succeed in the Workplace (Despite Having “Female Brains”)

This session will explore the evolution of the gendered brain and the relationship between that and the structure of male-dominated enterprises. The session will discuss women's natural tendencies that prevent them from succeeding, and will provide clear, concise steps women must take to even the playing field. Valerie Alexander is an author, speaker, filmmaker and coach. Her books include Happiness as a Second Language: a Guidebook to Achieving Lasting Permanent Happiness and How Women Can Succeed in the Workplace (Despite Having “Female Brains”).

5:00 PM – 6:00 PM

Networking Session

Would you like to expand your network? Come join us to make important connections with other supply chain professionals.

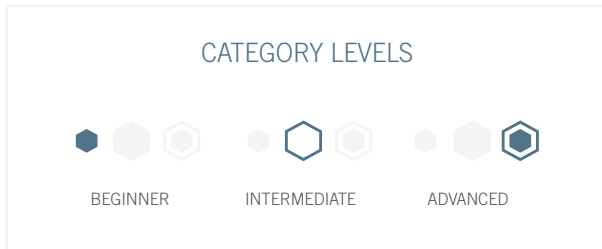
The Line Starts Here FOR LEARNING, COLLABORATING & IMPROVING.



MODEX EDUCATION SEMINARS

MODEX 2016 features 100 forty-five minute education seminars in the theaters located on the show floor. All of these seminars are free to MODEX attendees. A wide array of supply chain, manufacturing, and distribution topics will be covered.

Education seminars are grouped by beginner, intermediate, and advanced level, as well as by topic. See the legend below to determine what category and theme each seminar falls under.



SEMINAR THEMES

- Transportation, Distribution, and Warehousing
- Automation & Robotics
- Sustainability & Risk Management
- Manufacturing, Planning, and Sourcing
- Data Capture, Analytics, and Information Management
- Workforce & Labor

Visit MODEXSHOW.COM for complete seminar session details.



Theater A
Sponsor: *Kardex Remstar, LLC*

6 Steps to Optimizing Order Fulfillment

In this seminar, we will review six steps to streamline and optimize your order fulfillment process.

10:30 AM – 11:15 AM



Theater C
Sponsor: *Automatic Guided Vehicle Systems (AGVS) Product Group*

AGVS of MHI Presents: "No Brainer" AGV/AGC Applications

In this session, explore actual projects where AGV/Cs have been installed replacing the more common ways of material handling and learn about both the particulars of the project and the results.

10:30 AM – 11:15 AM



Theater E
Sponsor: *Deutsche Post DHL Inhouse Consulting*

Strategic Logistics Design and Network Optimization: Taking Your Supply Chain to the Next Level

This session will highlight examples of recent supply chain strategies and optimization projects and how they can help to take your business to the next level.

10:30 AM – 11:15 AM



Theater G
Sponsor: *The Raymond Corporation*

Less Labor, More Lifting: The Potential for Lithium Ion

Lithium-ion batteries have piqued the interest of MH applications because they can offer improved efficiency and productivity. Raymond will share preliminary results from an application study.

10:30 AM – 11:15 AM



Theater B
Sponsor: *Lucas Systems, Inc.*

Work Smarter in the Warehouse: How Mobile Voice Applications and Smart Devices Are Transforming DC Operations

Hear lessons learned from early adopters of ruggedized smartphones, and key considerations for determining how voice, scanning and displays may be combined to improve associate performance.

11:15 AM – 12:00 PM



Theater D
Sponsor: *IBS - International Business Systems*

A Strategy to Winning the Supply Chain Game: How Visualization and Gamification are Changing the Way Distribution is Done

Learn how visualization and gamification are helping companies win the supply chain game.

11:15 AM – 12:00 PM



Theater F
Sponsor: *Automated Storage/Retrieval Systems (ASRS) Product Group*

ASRS-F/A of MHI Presents: 21st Century Latest Advancements and Total Cost/Cost Benefit of Ownership

In this educational session, a few industry leaders will divulge the latest and greatest advancements in the world of Automated Storage and Retrieval Systems (ASRS).

11:15 AM – 12:00 PM



Theater H
Sponsor: *Sealed Air Corporation*

Cost of Damage + Customer Experience

Join this session to hear about the importance of the customer experience as it relates to the cost of damaged goods.

11:15 AM – 12:00 PM



MONDAY, APRIL 4TH



Theater A
Sponsor: *Murata Machinery USA, Inc.*

Planning and Implementing Your Automation Needs

Muratec will use industry focused case studies and session attendees will see examples of innovative and cost-cutting practices.

12:00 PM – 12:45 PM



Theater C
Sponsor: *Vargo Companies*

The Omni-channel Fulfillment Center: It's All About the Warehouse Execution System

The latest Warehouse Execution Software (WES) can help you to focus on utilization of your resources; facility, equipment, labor, and inventory.

12:00 PM – 12:45 PM



Theater E
Sponsor: *enVista*

WMS vs. WCS vs. WES

This session will help you to determine where and how WMS, WCS, and/or WES fits into your distribution strategy.

12:00 PM – 12:45 PM



Theater G
Sponsor: *Digital Lumens*

Calculating the Intelligent Lighting Advantage

Attend this session to learn how intelligent lighting systems are helping leading facilities lock in efficiency gains and leverage lighting as a platform for building intelligence.

12:00 PM – 12:45 PM



Theater B
Sponsor: *Associated*

Is Automation in Your Future?

This session will explore the benefits and risks of a wide variety of DC automation solutions, and identify variables to consider when analyzing automation options for your material handling needs.

12:45 PM – 1:30 PM



Theater D
Sponsor: *TZA*

Committing to a High Performance Culture at Snyder's-Lance

Learn how implementing a new Labor Management practice and technology drives productivity improvements, while establishing a high performance culture.

12:45 PM – 1:30 PM



Theater F
Sponsor: *Barcoding Inc.*

How to Implement a Continuous Improvement Program

This workshop is designed to help you implement your own continuous improvement initiatives in your organization using a blend of methodologies (Agile, Six Sigma, etc).

12:45 PM – 1:30 PM



Theater H
Sponsor: *Institute of Caster & Wheel Manufacturers (ICWM)*

ICWM of MHI Presents: "Why Did They Die?" Autopsies of Caster and Wheel Failures

Casters and wheels frequently "die" in the workplace. When that happens, no one is happy. Safety is compromised. But these deaths can be prevented. Come and learn how.

12:45 PM – 1:30 PM



Theater A
Sponsor: *Manhattan Associates, Inc.*

Distribution Center 3.0: Five Essential Rules for the Digital Economy

This session will examine 5 key rules of distribution center 3.0, best practices and operating principles in fulfillment, operations and labor management that can be applied in your own operations.

1:30 PM – 2:15 PM



Theater C
Sponsor: *Order Fulfillment Solutions (OFS) Product Group*

OFS of MHI presents: Order Fulfillment Solutions Latest Developments at MODEx

Optimize your MODEx time by seeing the latest 2016 order fulfillment technologies available in 45 minutes. We will review each product's applications, features, and benefits.

1:30 PM – 2:15 PM



Theater E
Sponsor: *OPEX Corporation*

Automation: After-Sale Service and Support – It's Complicated

We will address challenges and provide insight into how to best structure a service and support model for your automated warehouse or DC with effective and reliable after-sale service and support.

1:30 PM – 2:15 PM



Theater G
Sponsor: *Speech Interface Design, Inc.*

How Seneca Medical Saves \$1 Million Annually With Voice Directed Picking and Continues to Raise the Bar

Seneca Medical will share their story of how a voice picking solution has helped them save money and improve accuracy throughout their six distribution centers.

1:30 PM – 2:15 PM



Theater B
Sponsor: *Information Systems Solutions Group (ISSG)*

ISSG of MHI Presents

Learn how information systems software, hardware and services support a fully integrated supply chain.

2:15 PM – 3:00 PM



Theater D
Sponsor: *TransTech Consulting, Inc. a Blue Horseshoe Division*

The Future DC Associate

Augmented reality, control towers, self driving vehicles. How do all correlate to the future DC associate.

2:15 PM – 3:00 PM



Theater F
Sponsor: *Peach State Integrated Technologies*

AYS/YRS: Automated Yogurt Storage/Yogurt Retrieval System

Explore the process of planning and building a unique rack supported cooler distribution center in a challenging setting for a major yogurt producer.

2:15 PM – 3:00 PM



Theater H
Sponsor: *Bastian Solutions*

Mobile Robotic Shuttles: Extending Beyond the Storage Buffer

Today's mobile robots streamline operations from receiving and production, through picking and shipping. Join us to learn how these systems work, why they're beneficial, and if they are right for you.

2:15 PM – 3:00 PM



Theater A
Sponsor: *Rack Manufacturers Institute (RMI)*

RMI of MHI Presents: Considerations for the Planning and Use of Industrial Steel Storage Racks

The objective of this seminar is to expose participants to the latest racking technologies available and how to make the best assessment of their facility.

3:00 PM – 3:45 PM



MONDAY, APRIL 4TH



Theater C
Sponsor:
HighJump Software

Does Your Current Fulfillment Capability Meet the Needs of Your New Omni-channel Strategy?

Learn how grocers, apparel companies, big-box stores, and other retailers are successfully executing their omni-channel distribution strategy.

3:00 PM – 3:45 PM



Theater E
Sponsor:
Dematic

Pick Face Replenishment Strategies

The pick face replenishment process may be underperforming in your operation. This session takes a look at ways to optimize the replenishment process and increase inventory accuracy.

3:00 PM – 3:45 PM



Theater G
Sponsor:
Protective Guarding Manufacturers Association (ProGMA)

ProGMA of MHI Presents: Protect Your People... and Your Wallet: Safety and Guarding Solutions for the Industrial Facility

This seminar explores a variety of proven safeguarding solutions to protect personnel, products, and facilities while maintaining operational efficiency.

3:00 PM – 3:45 PM



Theater B
Sponsor:
Softeon

Rethinking Distribution Order Management

Learn how distributed order management can extend beyond order sourcing to manage complexity and leverage opportunities from today's demand-driven supply chain.

3:45 PM – 4:30 PM



Theater D
Sponsor:
Fortna, Incorporated

Lessons Learned from Designing Omni-channel DCs

Omni-channel distribution operations help drive competitive advantage and grow revenue but come with unique challenges. Hear insights from working with top retailers on their Omni-channel operations.

3:45 PM – 4:30 PM



Theater F
Sponsor:
Pcdata USA

To Automate or Not To Automate

What to consider and how to get started! In today's environment, most businesses cannot afford not to automate. Some key principles ensure that a system delivers to specification and within budget.

3:45 PM – 4:30 PM



Theater H
Sponsor:
ORBIS America, Inc.

Measuring the Environmental Impacts of Reusable Packaging with Life-Cycle Analysis

Life-Cycle Analysis (LCA) is critical to use life-cycle data to accurately compare reusable packaging to single-use packaging within the supply chain.

3:45 PM – 4:30 PM



TUESDAY, APRIL 5TH



Theater A
Sponsor:
Lucas Systems, Inc.

Improving Mobile Work Execution For Omni-Channel Fulfillment

This panel discussion will explore how two companies have evolved their DC processes to meet omni-channel service and delivery requirements, improve productivity, and reduce costs.

10:30 AM – 11:15 AM



Theater C
Sponsor:
Vargo Companies

"Waveless" Order Processing: Why Wave Picking Is Hurting Your Business

Learn more about "Waveless" Order Processing and how to increase utilization of resources as well as increase system throughput.

10:30 AM – 11:15 AM



Theater E
Sponsor:
Honeywell Scanning & Mobility

Optimizing Processes and Performance with Voice-Directed Workflow Solutions

Learn how voice-directed workflow performance solutions help DCs reduce operating costs and training time, generate improved worker performance and safety, enhance customer satisfaction and loyalty.

10:30 AM – 11:15 AM



Theater G
Sponsor:
Knapp Logistics Automation

Tame The Omni-channel Fulfillment Beast: Managing Highly Variable Order Sizes, Order Volumes, and Achieving the Perfect Order

Learn how two companies overcame the order volatility, and order volumes challenges odds with impressive results in two short, hard hitting case studies.

10:30 AM – 11:15 AM



Theater B
Sponsor:
Automation Solutions Group

Automation Solutions Group of MHI Presents: Latest and Greatest Advances in Automated Handling

Presented by MHI's NEW Automation Solutions Group, this session highlights "can't miss" technologies with detail on applications, performance characteristics, benefits, and justification.

11:15 AM – 12:00 PM



Theater D
Sponsor:
Hyster Company

The "Profitable" Energy Equation for Materials Handling

Discover how your MH operations can run cleaner and more efficiently, with increased uptime, enhanced performance and a lower total cost of ownership.

11:15 AM – 12:00 PM



Theater F
Sponsor:
ORBIS America, Inc.

Integrating Reusable Packaging within the Changing Retail Environment

Learn how reusable totes, pallets and mobile solutions can reduce touches, deliver efficiency and decrease waste, from the manufacturer to the retail aisle.

11:15 AM – 12:00 PM



Theater H
Sponsor:
Manhattan Associates, Inc.

Key Trends in Automation That Will Change the DC Forever

This session will take a deep dive into the latest industry-leading features and functionalities of next-gen distribution management.

11:15 AM – 12:00 PM



TUESDAY, APRIL 5TH



Theater A
Sponsor:
enVista

How to Apply Lean Principles to a Distribution Center

This presentation will focus on the simple lean techniques that can be implemented to quickly uncover opportunities for improvement in the warehouse.

12:00 PM – 12:45 PM



Theater C
Sponsor:
The Raymond Corporation

No Aisle Storage and Retrieval: The Future for Optimally Handling Multiple Pallets of the Same SKU

A unique MH technology can create compelling ROI's by dramatically increasing storage density and increasing productivity. Learn how this technology can be used for your specific application.

12:00 PM – 12:45 PM



Theater E
Sponsor:
Intelligrated, Inc.

What is a WES (Warehouse Execution System) and Why You Need One

Discover what makes a WES unique, understand benefits gained by leveraging the WES inside any new or existing warehouse and learn examples of WES optimization and the impact on automated warehouses.

12:00 PM – 12:45 PM



Theater G
Sponsor:
Automated Storage/Retrieval Systems (ASRS) Product Group

ASRS C/VLM of MHI Presents: Current Trends and Technologies in Automated Storage and Inventory Management

Learn the latest trends, technologies, and techniques that make automated Carousels and Vertical Lift Modules the ideal choice for dynamic storage and inventory management.

12:00 PM – 12:45 PM



Theater B
Sponsor:
Kardex Remstar, LLC

Continued Evolution in Goods to Man Picking Solutions

In this seminar, we will review sound approaches to goods to man case splitting, recent innovations, and what could be next in technologies and solutions.

12:45 PM – 1:30 PM



Theater D
Sponsor:
HighJump Software

Are You Getting the Most Out of Your Supply Chain Solution?

Join us to learn how the best operators are getting the most out of their supply chain systems.

12:45 PM – 1:30 PM



Theater F
Sponsor:
Barcoding Inc.

Use RFID to Improve Your Supply Chain Visibility on Returnable Containers

Join this session for a discussion on how to use RFID to increase visibility and have more efficient and accurate tracking of returnable containers.

12:45 PM – 1:30 PM



Theater H
Sponsor:
viastore systems Inc.

An Incremental Approach to Automation and ROI

This session will help define the different levels and types of automation and address how you get your ROI on your automation investment.

12:45 PM – 1:30 PM



Theater A
Sponsor:
Peach State Integrated Technologies

The Great Balancing Act: Optimizing the Distribution Network

The Great Balancing Act will define the purpose and process of a network optimization engineering study, and demonstrate the benefits through real life case studies.

1:30 PM – 2:15 PM



Theater C
Sponsor:
SI Systems

Picking 4,200 Orders per Hour with Zero Picking Labor: Comparing Split-Case Order Fulfillment Technologies

We will compare piece picking order fulfillment systems, their labor, accuracy, floor space, return on investment (ROI) qualities and the pros and cons of each system with a free Reference Guide handout.

1:30 PM – 2:15 PM



Theater E
Sponsor:
TECSYS Inc.

The Next Big "Smarter" Thing: Predictive Analytics Joins Real-Time Floor Execution

How platform innovations in predictive analytics combined with advanced execution capabilities for floor operators can drive error rates down and orders accuracy up to an optimum level.

1:30 PM – 2:15 PM



Theater G
Sponsor: *Automatic Guided Vehicle Systems (AGVS) Product Group*

AGVS of MHI Presents: Payback is a Dirty Word, But it Doesn't Have To Be. How to Accurately and Properly Justify AGVs and AGCs.

In this session, you will learn a few of the latest techniques for clearly showcasing all of the benefits of automation in addition to a simple ROI calculation for AGVs.

1:30 PM – 2:15 PM



Theater B
Sponsor:
Hänel Storage Systems

Adjusting to Automation: Taking Full Advantage of Modern Storage Systems

Learn the concepts and procedures necessary to successfully transition from fixed-location storage to an AS/RS system such as a carousel or VLM.

2:15 PM – 3:00 PM



Theater D
Sponsor: *Conveyor & Sortation Systems (CSS) Product Group*

CSS of MHI Presents: Vertical Conveying 101

Please join the CSS industry group of MHI to learn more about conveyors and sortation systems.

2:15 PM – 3:00 PM



Theater F
Sponsor:
Newcastle Systems

Eliminate Costly Waste in the Warehouse with Mobile Power Technology

Understand the "where, why and how" mobile power can help you obtain measurable productivity gains and significant cost savings without months of planning and implementation.

2:15 PM – 3:00 PM



Theater H
Sponsor:
Zebra Technologies Corp.

Turning Big Data into Useful Analytics

Get 20% overall improvement in warehouse productivity with the use of 'Big Data' and analytics. With improved analytics technology, the information you have could be the key to increased revenue.

2:15 PM – 3:00 PM



TUESDAY, APRIL 5TH



Theater A
Sponsor:
St. Onge Company

E-Commerce Fulfillment Center Design Trends

Seminar will review the evolving trends in e-commerce facility design - from operations processes, to equipment configuration and utilization, to technology applications and software.

3:00 PM – 3:45 PM



Theater C
Sponsor:
Vanderlande Industries, Inc.

How 3D Multi-Roaming Shuttles Will Change the Industry

This seminar will discuss the future of MH solutions, the 3D Multi-Roaming Shuttle.

3:00 PM – 3:45 PM



Theater E
Sponsor:
JDA Software

Going Global: Rapid WMS Expansion

Hear a case study from a global manufacturer who underwent a major WMS expansion and deployed a new system across more than 20 different distribution facilities in less than 18 months.

3:00 PM – 3:45 PM



Theater G
Sponsor:
Retrotech

Duct Tape: Not an AS/RS Modernization Tool

Understand more about the “sticking points” in your warehouse operations to optimize your existing AS/RS system and meet future needs to keep you rolling along seamlessly.

3:00 PM – 3:45 PM



Theater B
Sponsor:
PeakLogix

The Automation Puzzle: How to Put the Pieces Together

Through innovative and smart system design, automation brings endless possibilities to material handling when efficiently integrated with traditional warehouse equipment and configurations.

3:45 PM – 4:30 PM



Theater D
Sponsor:
Miebach Consulting Inc.

Designing the Ideal Supply Chain Network for the Future

This seminar discusses best practices and case studies on how to take strategic plans, develop them into future supply chain requirements, and design solutions that will support tomorrow's needs.

3:45 PM – 4:30 PM



Theater F
Sponsor:
Conveyco Technologies, Inc.

Process More, Spend Less: Integrate Packaging into your Order Fulfillment Process

Want to learn how to reduce fulfillment, packaging, and shipping costs while processing more orders? Dave and Jeff will teach you how to integrate packaging into your order fulfillment process.

3:45 PM – 4:30 PM



Theater H
Sponsor:
Ergonomic Assist Systems & Equipment (EASE) Product Group

EASE of MHI Presents: Out of Shape and Getting Older - Your Workforce Needs Help

The aging and obese workforce continues to challenge the traditional manual material handling practices and introducing better solutions has become a “must do” for any company.

3:45 PM – 4:30 PM



WEDNESDAY, APRIL 6TH



Theater A
Sponsor:
Intelligrated, Inc.

Robotics in the Warehouse

Discover the growth of robotics in the supply chain; from emerging trends in mobile and e-commerce, to adaptations of core technology.

10:30 AM – 11:15 AM



Theater C
Sponsor:
Voxware, Inc.

Benefits of SaaS Based Voice and Analytics Solutions

The Greater Boston Food Bank leverages Cloud-based voice to achieve productivity, efficiency, and business intelligence objectives which has directly impacted their efforts in the local community.

10:30 AM – 11:15 AM



Theater E
Sponsor:
Zebra Technologies Corp.

The New Warehouse Revolution: How Advanced Technologies are Transforming Capabilities and Insights

Mobility tools for the warehouse are evolving quickly including new operating systems, new form factors, user interfaces, and utilities. Learn how to leverage these new tools for your operations.

10:30 AM – 11:15 AM



Theater G
Sponsor:
JDA Software

The Productivity Trifecta of Warehouse Optimization: Engineered Labor, Slotting, and Task Interleaving

An overview of where to look for “value leakage” in your operations, how to drive ROI through productivity improvements, and how to avoid common pitfalls.

10:30 AM – 11:15 AM



Theater B
Sponsor: *Information Systems Solutions Group (ISSG)*

ISSG of MHI Presents

Please join the ISSG group of MHI for this informative session about Information Systems Solutions.

11:15 AM – 12:00 PM



Theater D
Sponsor:
MHI

Automation Solutions Group of MHI Presents

Please join the Automation Solutions Group of MHI for this presentation.

11:15 AM – 12:00 PM



Theater F
Sponsor:
Miebach Consulting Inc.

Falling Barriers and Trends with Automation in North America

This talk will look past typical analysis points and dive deeper into how to develop a full assessment of the automation you are seeing on the show floor, may make sense for your operation.

11:15 AM – 12:00 PM



Theater H
Sponsor:
AMETEK Prestolite Power

Why Modern Warehousing Needs Innovation in Battery Charging Technology

Join this discussion on how battery charging technology can transform warehouse operations by addressing a long-standing problem in motive battery charging: measuring a true charge in real time.

11:15 AM – 12:00 PM



Theater A
Sponsor:
Associated

Using Analytics to Optimize Your Material Handling Fleet

In this presentation, we will review the analytics that can be used to identify cost drive in your material handling fleet and how to apply that data to achieve your operational goals.

12:00 PM – 12:45 PM



WEDNESDAY, APRIL 6TH



Theater C
Sponsor:
Fortna, Incorporated

The Distribution Center of the Future: Disruptive Technologies and Justifiable Solutions

Do you wish you had a crystal ball to tell you what your DC will look like in 5 or 10 years? Join this session to hear Fortna's technology experts describe their vision of the "DC of the Future."

12:00 PM – 12:45 PM



Theater E
Sponsor:
Honeywell Scanning & Mobility

Driving Performance: Delivering Insights and Reducing Costs with a Vehicle Performance Solution

Learn how a new vehicle performance solution provides greater worker awareness to help optimize utilization, improve worker safety and compliance, and help distribution centers better control costs.

12:00 PM – 12:45 PM



Theater G
Sponsor:
Knapp Logistics Automation

Strategies, Tactics and Tips for Deploying The Flexible, Automated Distribution Center

In this session you will learn how to achieve the benefits of distribution center automation while delivering a flexible and scalable platform for future growth and change.

12:00 PM – 12:45 PM



Theater B
Sponsor:
AeroVironment, Inc.

How Automation and the Drive for Labor Savings Will Change How We Energize MHE

An overview of advanced batteries and their benefits, automated charging, new requirements for industrial chargers, and facility energy management.

2:15 PM – 3:00 PM



Theater D
Sponsor:
St. Onge Company

North America E-Commerce Supply Chain Logistics Strategy

Understanding the pros and cons of various distribution network configurations to support direct-to-consumer channel, including when and how best to apply third party assistance.

2:15 PM – 3:00 PM



Theater F
Sponsor:
Grenzebach Corporation

Closing the Gap in the Supply Chain

Learn how to look beyond the day-to-day issues and outside the four walls to engage the expertise needed to find opportunities within your business.

2:15 PM – 3:00 PM



Theater H
Sponsor: *Association of Professional Material Handling Consultants (APMHC)*

APMHC Presents: The Equipment is the Easy Part!

New system implementations are more than just equipment. Cultural issues of change management are just as important.

2:15 PM – 3:00 PM



Theater A
Sponsor:
Siggins

Effects of Equipment and Technique on Picking Rates

Picking rates are essential considerations to maximize productivity and profitability. No single methodology is ideal for every situation.

3:00 PM – 3:45 PM



Theater C
Sponsor: *Order Fulfillment Systems (OFS) Product Group*

OFS of MHI presents: Omni-channel Distribution - Leveraging Inventory to Gain Competitive Advantage

This session looks at what issues each picking is causing in omni-channel distribution and then provides insight as to what technologies can be implemented as countermeasures.

3:00 PM – 3:45 PM



Theater E
Sponsor:
Hyster Company

Optimizing the Full Operational View

Discover how your fleet maintenance, fleet management services, warehouse management systems, and telematics combine to give you a full operational view of material handling cost.

3:00 PM – 3:45 PM



Theater B
Sponsor:
Rack Manufacturers Institute (RMI)

RMI of MHI Presents: Resources and Frequently Asked Questions

Learn about RMI and its work on the ANSI MH16.1 Specification. A review of Frequently Asked Questions will also be included.

3:45 PM – 4:30 PM



Theater D
Sponsor: *Westfalia Technologies Inc.*

What is it Going to Take to Put You in an ASRS Today?

In this seminar, you will learn that ASRS is cost effective based on a variety of business model scenarios and that each system can be scaled to your unique situation.

3:45 PM – 4:30 PM



THURSDAY, APRIL 7TH



Theater A
Sponsor: *Ergonomic Assist Systems & Equipment (EASE) Product Group*

EASE of MHI Presents: Out of Shape and Getting Older - Your Workforce Needs Help

The aging and obese workforce continues to challenge the traditional manual material handling practices and introducing better solutions has become a "must do" for any company.

10:30 AM – 11:15 AM



Theater C
Sponsor:
Digital Lumens

Calculating the Intelligent Lighting Advantage

Attend this session to learn how intelligent lighting systems are helping leading facilities lock in efficiency gains and leverage lighting as a platform for building intelligence.

10:30 AM – 11:15 AM



Theater E
Sponsor: *TECSYS Inc.*

The Next Big "Smarter" Thing: Predictive Analytics Joins Real-Time Floor Execution

How platform innovations in predictive analytics combined with advanced execution capabilities for floor operators can drive error rates down and orders accuracy up to an optimum level.

10:30 AM – 11:15 AM



Theater G
Sponsor: *IBS International Business Systems*

A Strategy to Winning the Supply Chain Game: How Visualization and Gamification are Changing the Way Distribution is Done

Learn how visualization and gamification are helping companies win the supply chain game.

10:30 AM – 11:15 AM



THURSDAY, APRIL 7TH



Theater B
Sponsor:
*St. Onge
Company*

North America E-Commerce Supply Chain Logistics Strategy

Understanding the pros and cons of various distribution network configurations to support direct-to-consumer channel, including when and how best to apply third party assistance.

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Theater D
Sponsor:
*Kardex
Remstar, LLC*

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Theater F
Sponsor:
*ORBIS
America, Inc.*

Integrating Reusable Packaging within the Changing Retail Environment

Learn how reusable totes, pallets and mobile solutions can reduce touches, deliver efficiency and decrease waste, from the manufacturer to the retail aisle.

11:15 AM – 12:00 PM



Theater H
Sponsor:
SI Systems

Picking 4,200 Orders per Hour with Zero Picking Labor: Comparing Split-Case Order Fulfillment Technologies

We will compare piece picking order fulfillment systems their labor, accuracy, floor space, return on investment (ROI) qualities and the pros and cons of each system with a Reference Guide handout.

11:15 AM – 12:00 PM



Theater A
Sponsor:
*Automation
Solutions Group*

Automation Solutions Group of MHI Presents: Latest and Greatest Advances in Automated Handling

Presented by MHI's NEW Automation Solutions Group, this session highlights "can't miss" technologies with detail on applications, performance characteristics, benefits, and justification.

12:00 PM – 12:45 PM



Theater C
Sponsor:
*OPEX
Corporation*

Automation: After-Sale Service and Support – It's Complicated

We will address challenges and provide insight into how to best structure a service and support model for your automated warehouse or DC with effective and reliable after-sale service and support.

12:00 PM – 12:45 PM



Theater E
Sponsor:
*Miebach
Consulting Inc.*

Designing the Ideal Supply Chain Network for the Future

This seminar discusses best practices and case studies on how to take strategic plans, develop them into future supply chain requirements, and design solutions that will support tomorrow's needs.

12:00 PM – 12:45 PM



Theater G
Sponsor:
Pcdata USA

To Automate or Not To Automate

What to consider and how to get started! In today's environment most businesses cannot afford not to automate. Some key principles ensure that a system delivers to specification and within budget.

12:00 PM – 12:45 PM



Theater B
Sponsor: *Information
Systems Solutions
Group (ISSG)*

ISSG of MHI Presents

Please join the ISSG group of MHI for this informative session about Information Systems Solutions.

12:45 PM – 1:30 PM



Theater D
Sponsor:
*The Raymond
Corporation*

No Aisle Storage and Retrieval: The Future for Optimally Handling Multiple Pallets of the Same SKU

A unique MH technology can create compelling ROI's by dramatically increasing storage density and increasing productivity. Learn how this technology can be used for your specific application.

12:45 PM – 1:30 PM



Theater F
Sponsor:
*Hyster
Company*

Optimizing the Full Operational View

Discover how your fleet maintenance, fleet management services, warehouse management systems, and telematics combine to give you a full operational view of material handling cost.

12:45 PM – 1:30 PM

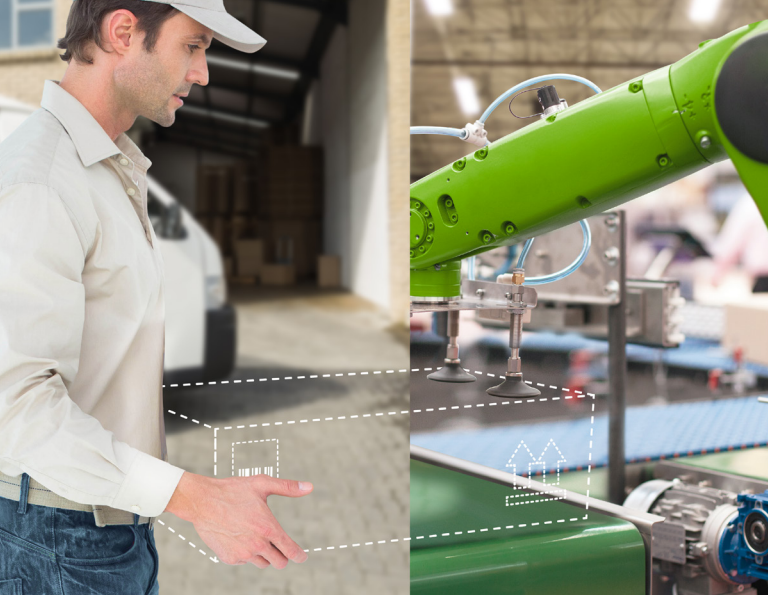


Theater H
Sponsor: *Institute
of Caster & Wheel
Manufacturers
(ICWM)*

ICWM of MHI Presents: "Why Did They Die?" Autopsies of Caster and Wheel Failures

Casters and wheels frequently "die" in the workplace. When that happens, no one is happy. Safety is compromised. But these deaths can be prevented. Come and learn how.

12:45 PM – 1:30 PM



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At MHI, our first and only priority is giving supply chain professionals access to the solutions they need to



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Wednesday, April 6	10 AM – 5 PM
Thursday, April 7	10 AM – 3 PM

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800.228.9290 | Single: \$179 / Double: \$179

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160 Spring Street NW | Atlanta, GA 30303
404.688.8600 | Single: \$182 / Double: \$182

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267 Marietta Street | Atlanta, GA 30313
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110 Marietta Street NW | Atlanta, GA 30303
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888.421.1442 | Single: \$185 / Double: \$185

MARRIOTT ATLANTA MARQUIS

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800.228.9290 | Single: \$184 / Double: \$184

OMNI CNN CENTER ATLANTA

100 CNN Center | Atlanta, GA 30303
800.The.OMNI | Single: \$195 / Double: \$195

RITZ-CARLTON ATLANTA

181 Peachtree Street NE | Atlanta, GA 30303
800.241.3333 | Single: \$215 / Double: \$215

SHERATON ATLANTA

165 Courtland Street NE | Atlanta, GA 30303
800.833.8624 | Single: \$145 / Double: \$145

W ATLANTA DOWNTOWN

45 Ivan Allen Jr. Blvd. | Atlanta, GA 30303
888.627.8187 | Single: \$205 / Double: \$205

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210 Peachtree St NW | Atlanta, GA 30303
800.937.8461 | Single: \$185 / Double: \$185

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